PILLAR 3 OF THE T71 STANDARD

The Cognitive Warfare Tradecraft Reference

A shared, evidence-graded language for the maneuvers adversaries run against minds

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The missing vocabulary

Intrusion analysts

Name a technique, cite its identifier, and trust a colleague abroad to mean the same thing.

Cognitive-warfare analysts

Describe one state influence maneuver under a dozen vendor names. Two reports, and nobody knows whether they describe one operation or two.

The Reference fixes the names first, then grades the evidence behind every one.

Version 1.0 in four numbers

9

families

62

maneuvers at full depth

107

techniques beneath them

253

graded exemplars

Every maneuver carries a permanent identifier, a two-sentence definition that states its boundary, and a falsifier naming what proves it wrong.

Nine families of maneuver

F01 Narrative engineering
9 maneuvers · 8 techniques

F02 Amplification and reach
6 maneuvers · 8 techniques

F03 Persona and front operations
7 maneuvers · 8 techniques

F04 Forgery and fabrication
6 maneuvers · 12 techniques

F05 Reflexive control
7 maneuvers · 13 techniques

F06 Seam exploitation
6 maneuvers · 15 techniques

F07 Cyber-cognitive coupling
7 maneuvers · 13 techniques

F08 Terrain preparation
7 maneuvers · 14 techniques

F09 Suppression and denial
7 maneuvers · 16 techniques

Anchors: Chinese, Russian, Iranian, and North Korean doctrine, plus patterns many actors share.

Fifteen fields, every maneuver

01 Identifier
02 Name
03 Aliases
04 Definition
05 Family
06 Doctrinal lineage
07 Ranked indicators
08 Graded exemplars
09 Actor instantiation
10 Adversary claims, kept apart
11 Detection signatures
12 Countermeasures
13 Falsifier
14 DISARM crosswalk
15 Change log

A maneuver without two graded cases publishes only as Provisional.

Techniques run a lighter **eight-field** schema beneath their parent.

EVIDENCE

110 of 253 exemplars carry an A source grade.

Every case carries an ASA Evidence Standard grade: source reliability and information credibility, never averaged.

Weaker cases stay in, marked as weaker. Nothing gets padded to fill a table.

Mapped to DISARM, never cloned

321

crosswalk rows, each checked against the DISARM master data

56

logged gaps where DISARM holds no literal node

Where the gaps cluster

- Legal instruments: lawfare, extraterritorial statutes, litigation
- Kinetic and military signaling
- Insider and deep-cover placement
- A cyber effect coupled with a message

Influence production has moved inside AI models

Annex A registers eleven cases from nine operations one AI company disrupted between December 2025 and August 2026.

The apparatus

Loyalty contracts, staff scoring rubrics, ministerial portfolios, generated by the model.

The doctrine files

Standing instructions reused across hundreds of sessions. A ban removes a seat, not the program.

The laundering

State attribution stripped, caveats deleted, claims passed through outlets until they read as confirmed.

CASE OF THE QUARTER

Manjanegh: a propaganda factory run from a Mashhad seminary

Input

Public reporting from Iran's own security services

Line

Dozens of activists, invented personas, codenamed sub-operations Mashe and Chashni

Output

Paid placement across more than 100 channels, including IRGC-linked ones

Four maneuvers in one operation: narrative laundering, synthetic personas, influencer capture, and resistance-axis projection.

The first quarterly report

Actor	Development	Maneuvers engaged
Russia	Voice-cloned celebrity videos under stolen CNN branding target the US midterms	CW-M0024, CW-M0027, CW-M0033
Iran	CHOSEN BRICK spyware reaches journalists through friendly chat first	CW-M0040, CW-M0050
North Korea	Seven agencies place fake-recruiter hackers and some IT workers under one bureau	CW-M0062, CW-M0062.02
China	No development met the primary-source bar in the window	None reported

Five standing sections every quarter: new entries, revisions, actor tempo, the case of the quarter, and falsifiers that fired.

Four editions, one Reference

Tier 0

Free

All 62 names and definitions, the full method, one complete entry

Tier 1

Analyst

Every maneuver at full depth, all 107 techniques, the full quarterly report

Tier 2

Institutional

Adds the AI influence register and the full DISARM crosswalk

Tier 3

Executive Desk

Adds named-analyst review, pre-release briefings, falsifier watch

On a published schedule: the 38-actor matrix on January 15 and April 15, 2027; counter-playbooks from January 15, 2027.

Argue with the names in public. Cite them everywhere.

The Tier 0 Free Edition and the first Tradecraft Report summary publish October 5, 2026.

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